

# Allan Hinkle

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## Director of Operations

### Supply Chain Management | Distribution Management | Logistics Leadership

Senior leader with more than 25 years of experience in leading all aspects of supply chain and distribution operations within sites valued at hundreds of millions of dollars. A track record of successes in streamlining operations, introducing Lean operating strategies, and equipping staff with the training needed to create multi-millions of dollars in savings and significantly improve overall efficiency. Comprehensive experience in startups and revitalization of underperforming sites in the United States, Canada, Brazil, and Finland. Proficient in technologies including RedPrairie/JDA, PKMS, AS400 and SAP.

- Cost Control
- Process Improvement
- Project Management
- Budget Control
- Lean Methodologies
- Team Leadership
- Staff Training and Development
- Strategic Planning
- Performance Management
- Inventory Control
- Warehouse Management
- Quality Assurance

## PROFESSIONAL EXPERIENCE

**voyant Beauty**, New Albany, OH

December 2018 – September 2019

### **Director – Material Logistics and Warehouse Operations**

- Revitalized a severely underperforming distribution system by identifying and resolving gaps and implementing powerful new process improvements.
- Introduced new inventory control and best distribution practices resolving issues concerning lack of component products and slashed plant downtime to 0% from distribution related issues.
- Reduced demand on the plant by launching a new off-plant warehouse, which grew to possess an inventory accuracy metric of 99.8%.
- Established a positive work environment focusing on the creation of cohesive teams and skilled leaders resulted in a turnover reduction of 100%.

**AmerisourceBergen Drug Company**, Columbus, OH

May 2014 – December 2018

### **Senior Director of Warehouse Operations**, September 2015 – December 2018

- Capitalized upon new areas of improvement while implementing long-term strategies designed to facilitate a 500% growth for a pharmaceutical packaging company.
- Generated a \$400K annual savings in transportation spend with a major reduction in capital spend, damage claims, and delivery days.
- Increased bottom line by \$500K by eliminating damage claims using new, optimized shipment packaging techniques.
- Enabled teams to remain in full compliance with all Federal Secure Supply Chain requirements using new software.

### **Director of Operations**, May 2014 – September 2015

- Directed all aspects of daily operations and financial functions for a site valued at \$60B annually.
- Spearheaded the operational startup of a new National Distribution Center, which processed \$300M daily throughput.
- Mitigated a staffing increase by 38% using three major continuous improvement projects focusing on improving throughput and quality with minimal impact on additional required resources.
- Utilized lean methodologies to come 40% under budget during startup/ramp-up operations.
- Assembled and led engaged, skilled teams who scored 85% on an engagement survey (the highest score in the organization).
- Implemented new policies and best practices which reduced supplier Over, Short, and Damage (OS&D) by 95%.
- Awarded with the President's Club distinction due to track record of Operational Success.

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**Exel Inc. (DHL Supply Chain)**, Westerville, OH

August 2002 – May 2014

***General Manager/Solutions Manager/Process Engineering Manager***

- Revitalized one of the company's most complex sites (with 16 multi-client Assembly and Kitting lines) by introducing new cost savings and reinforcing relationships with customers.
- Aligned staff abilities with the unique roles of each position to create a 15% improvement in profit.
- Secured \$1.5M in customer monthly savings by integrating four new businesses in four months.
- Grew outbound productivity 50% through the introduction of a new slotting and pick face program.
- Achieved ISO audit results with zero major or minor findings and zero opportunities for improvements.
- Achieved 99.975% on time shipping by completely overhauling the outbound area and workforce schedule.
- Resolved gaps and deficiencies in receiving processes and technology, improving dock-to-stock time from twenty-three hours to an average of eight hours.
- Directed the specification definition, sourcing, procurement, and implementation of a new vehicle tracking system, which grew to generate YoY cost savings of \$300K.

**Integra Integrated Procurement Solutions**, Northbrook, IL

August 1995 – July 2002

***Director of Operations/HQ Branch Operations Manager/Corporate Warehouse Manager***

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## EDUCATION & CREDENTIALS

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**Bachelor of Science**, United States Military Academy

**Lean Six Sigma Green Belt Trained**

**Dale Carnegie Graduate**

**Impaxx Business Consultation Course Graduate**

**WMS Product Introduction and Setup Training**, RedPrairie, 2012