

BRIAN J. STIBB RESUME

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TRANSPORTATION LOGISTICS MANAGER

Business Solutions | Transportation Leadership | Operational Efficiency

Accomplished transportation logistics, operations, and supply chain management professional with extensive experience providing the leadership and direction needed to drive the achievement of key organizational transportation-related goals and objectives. Skilled at developing and implementing strategy based on best practices and overall transportation business intelligence to deliver solutions that promote increases in operational efficiency in the most cost-effective manner possible. Demonstrated strength building and maintaining strong, professional relationships with strategic business partners and transportation stakeholders, leveraged to draw alignment with key transportation-related business initiatives. Recognized for the ability to deliver impactful results while leading in fast-paced, dynamic business environments.

AREAS OF EXPERTISE

- Program Management
- Coordination & Logistics
- Stakeholder Communication
- Performance Management
- Transportation Logistics Management
- Strategic Business Partnerships
- Key Performance Indicators (KPIs)
- Supply Chain Management
- Strategy & Execution
- Vendor Relationships
- Competitive Analysis
- Contract Negotiations

PROFESSIONAL EXPERIENCE

MILLERCOORS, Golden, CO

2015 - Present

Senior Logistics Analyst/Load Control Manager

- Lead the operational integration and alignment with customer service, breweries, distribution centers, quality, distributors, and transportation providers to deliver the optimal cost and service across the network.
- Work in collaboration with Regional Transportation Managers, and brewery representatives to ensure the company had a competitive advantaged carrier network.
- Drive the ongoing management of the multi-modal freight carrier network in a manner that ensures capacity and optimal service.
- Monitor carrier performance on a weekly basis, measured against established target metrics.
- Play a key role in the development, planning, and support of the transition to a common transportation management system (TMS) being implemented as part of a new ERP system.
- Serve as a change agent, responsible for driving the awareness and readiness of activities for the new ERP system and TMS across all releases.
- Direct the development of standard operating procedures (SOPs) for all internal and external partners across the network and Supply Chain as related to the new system roll-out.
- Managed a high-performing team comprised of Logistics Analysts responsible for all tactical aspects of outbound, inbound, and reverse logistics across the network.
- Spearhead continuous involvement in the development of best practices and driving of "One Way" business processes.
- Partner with multiple business units to identify opportunities that drive cost avoidance, promote growth, and improve services offered.
- Provide both tactical and strategic input related to ongoing transportation operations.
- Notable achievements while in the position have included:
 - Successfully implemented new ERP system go-live activities across the full network of locations.
 - Transitioned the load control center from an outsourced operation model back to an insourced operation model with anticipated overall annual savings of \$2M.

TOTAL TRANSPORTATION SERVICES (TTS), LLC

2004 - 2015

Regional Transportation Manager, (2014 - 2015)

- Held full responsibility for all outbound and return freight for the Golden Brewery and Golden Distribution Center, with an average of \$75M in annual freight spend.
- Oversaw the ongoing management of the multi-modal freight network in a manner that ensured capacity and optimal service.
- Provided tactical and strategic direction for 3PL providers and carrier partners.
- Worked in collaboration with fellow RTM's to identify opportunities and best practices to best leverage the network.

Professional Experience Continued

- Continuously supported the development and planning for future-state transportation management system solutions.
- Monitored carrier performance on a weekly basis, measured against established target metrics.
- Analyzed industry trends related to price, capacity, mode selection, and equipment advancements, taking the appropriate actions needed to maintain a competitive edge.
- Proactively identified and explored alternative methods of transportation and distribution that presented cost savings and improved customer service.
- Notable achievements while in the position included:
 - Led annual capacity planning and rate negotiations with existing and potential new transportation providers, holding the 2014-2015 rate inflation to 6% versus the 7-10% industry average.
 - Selected to represent corporate transportation in weekly Brewery Product Supply, CSC/Brewery Mid-Term, and Sourcing Governance meetings to ensure alignment.
 - Developed and implemented a freeze protection process in partnership with the Quality Group and Brewery, which significantly reduced frozen loads.

Transportation Operations Manager, (2004 – 2014)

- Oversaw the Golden-based Load Control Center while managing a high-performing operations team comprised of 6 employees supporting various functions.
- Led in the tactical management of inbound, outbound, and reverse dunnage freight across various modes in addition to carrier selection and relationship building.
- Played a key role in the development and implementation of a core carrier program that leveraged rates and guaranteed equipment capacity.
- Directed the development, implementation, and on-going management of dedicated fleet operations.
- Provided full support to the Golden Brewery, GDC, and regional distribution center freight operations and in the development and continuous improvement of the transportation management system (TMS) across the entire network.
- Proactively monitored carrier performance, measured against established key performance indicators (KPIs).
- Developed, implemented, and maintained standard operating procedures (SOPs) in support of various business processes.
- Worked in collaboration with multiple business units to identify and address issues and opportunities to drive cost avoidance, promote growth, and improve service.
- Notable achievements while in the position included:
 - Supported the implementation of a dedicated return dunnage fleet in a manner that produced \$5M in annual savings.

PREVIOUS EMPLOYMENT:

National Contracts Logistics Manager/Branch Operations Manager – Exel Transportation, Scottsdale, AZ and Golden, CO
Assistant Branch Manager/Logistics Coordinator – C.H. Robinson, Phoenix, AZ and Chicago, IL

EDUCATION

Bachelor of Science, Business/Marketing Management – University of Wisconsin, Eau Claire, WI
Recipient Scholastic Scholarship

PROFESSIONAL AFFILIATIONS

Member – Denver Transportation Club

Past Member – American Society of Transportation and Logistics/American Marketing Association